



ZENITH ECLIPSE JOURNAL

RED LENTILS

The form shapes the purchase.

Whole. Football. Split. A practical guide to buying red lentils for packing, dal, soups, ready meals and ingredient processing.

THE COVER STORY

Define the form before
comparing offers
Measure colour, integrity and
fines
Connect product approval
with delivery

03

SELECT YOUR PULSES

Choose by end use
and product form.

04

READ THE QUALITY

Match the tests to
your requirements.

06

CONNECT THE ROUTE

Align the cargo contract
with delivery.

THE ZENITH ECLIPSE APPROACH

Think beyond the word red.

The outer seed coat and the exposed cotyledons tell different stories. The form determines what your process receives.



BUILT AROUND YOUR END USE

Zenith Eclipse reviews red lentil enquiries from importers, packers, food-service buyers and processors. Begin with the intended application and make the product form explicit before comparing quotations.

Red lentils are identified by their red cotyledons, which become visible after dehulling. Seed-coat colour can differ. A whole seed-coat-on lentil, a dehulled football kernel and a split half are distinct buying descriptions.

Your finished product determines the next questions: colour, joined-kernel or intact-half content, cooking response and permitted fines. Confirm the offered lot, origin, crop year, packing and shipment scope in writing.

IN THIS EDITION

- 03** Choose the form
- 04** Check the finished lot
- 05** Protect the presentation
- 06** Connect the delivery
- 07** Build your enquiry
- 08** Talk to our team

PRODUCT PORTFOLIO

Whole. Football. Split.

Physical forms come first. Size sorting and finish add detail to the same underlying product description.



01 Whole red lentils

Seed-coat-on lentils with joined cotyledons, for packing or further processing. Confirm commercial type, skin condition and size. An orange appearance should not be expected while the coat remains.

02 Dehulled football

The coat is removed and the cotyledons remain joined. Specify intact-kernel recovery, split content, broken pieces and powder. Football is a commercial form term, so write the physical definition into the contract.

03 Split red lentils

Dehulled cotyledons separated into halves, commonly used for dal, soups and purées. Distinguish intact halves from broken fragments and fines. Evaluate colour and preparation behaviour against the buyer's requirement.

04 Size-sorted lots

Whole or processed forms screened to an agreed distribution. Identify the product being measured, sieve apertures and tolerance for oversize and undersize. Compare the finished lot using the agreed method.

05 Buyer-defined finish

State unpolished or the required polished finish. Confirm the method, any processing agents and sample approval; finish does not replace the quality specification.

THE BUYER'S QUALITY GUIDE

Check the finished lot.

For processed lentils, inspect the form you will receive. Agree the test methods and acceptance point before purchase.



PARAMETER	WHAT THE BUYER SHOULD CHECK
Colour & finish	Approve a representative sample under agreed viewing conditions. Identify seed-coat-on or exposed-cotyledon appearance and require any polishing method or added agent to be declared.
Form integrity	For football, set joined-kernel and split limits. For split product, assess intact halves, unsplit kernels and fragments separately; intentional halves are the product.
Fines & hulls	Define the sieve for powder or fines and report residual hulls separately. Fix the inspection point so the parties know when these limits must be met.
Moisture & damage	Agree the moisture method and maximum. Assess heated, discoloured or otherwise damaged material using the applicable grade or contract definitions.
Purity & safety	Specify foreign material, stones and infestation criteria. Set destination and end-use requirements for residues, contaminants and microbiology, with the necessary analytical evidence.
Processing response	For cooking, agree preparation conditions and the desired endpoint. For milling, test the selected form in the intended process; milling conditions affect the finished ingredient.

Buy the form your process needs.

SOURCE READING

- CGC / Lentil grading factors
- Pulse Canada / Processing and flour
- CGC / Lentil classes and types

PACKING & RECEIVING

Protect colour. Preserve the form.

Choose packing and unloading arrangements that suit the approved lentil presentation.

01

SACKS / PRODUCT HANDLING

Lined sacks

Define the bag material, liner, closure, net weight and markings. Include the product form and lot code so whole, football and split stock remain clearly identified.

02

BIG BAGS / PROCESSOR INTAKE

Food-suitable big bags

Match capacity, lifting and discharge to the buyer's equipment. Agree handling and liner needs with the supplier; feasible options are confirmed for the quotation.

03

BULK / LOADING PLAN

Suitable bulk formats

Review bulk loading against route, product form and discharge method. Agree transport-unit cleanliness, cargo protection and how samples will represent the loaded lot.

The pack should carry the product definition.

Repeat orders need a consistent description of form, finish and packing. Share the approved sample reference and the receiver's intake checks with the next enquiry. Plan storage and handling to keep the product dry, clean and identified. Record the agreed inspection point and how package condition will be checked at arrival.

Carry the definition through delivery.

An accepted sample is the starting point. A connected shipment plan keeps the commercial description clear at every handoff.

OCEAN

ROAD

RAIL

MULTIMODAL

Discuss the lentil purchase and freight together. Share form, quantity, packing, destination and required arrival period; then align the loading, inspection and document sequence with the final commercial offer.

01 Make the handover precise

Use an Incoterms® 2020 rule suited to the shipment and state the exact named port or place. Agree who arranges carriage, insurance and the relevant destination operations.

02 Prepare the document matrix

Agree commercial, packing and transport records, origin evidence and contracted analysis or inspection reports. Confirm destination plant-health conditions, including phytosanitary certificates and declarations where applicable.

03 Link approval to dispatch

Set sample approval, production or cargo-readiness, inspection and booking milestones. Maintain the same lot and product-form reference across the shipment records and receiver's intake instruction.

SOURCE READING

[ICC / Incoterms 2020](#)

[IPPC / ISPM 12 phytosanitary certificates](#)

PROCUREMENT WORKSHEET

Start with a sharper red lentil RFQ.

Give sales, quality and freight teams one usable brief. These eight details reduce assumptions before quotation.

YOUR RED LENTILS ENQUIRY / EIGHT DETAILS

- ☐ Intended use: packing, dal, soups, meals or further processing
- ☐ Whole seed-coat-on, dehulled football or split form
- ☐ Size distribution, colour, finish and sample requirements
- ☐ Joined kernels or intact halves, fragments, hulls and fines
- ☐ Grade or contract limits, safety tests and sampling methods
- ☐ Quantity, pack design, lot marks and recurring-order plan
- ☐ Destination, Incoterms® rule and shipment or arrival window
- ☐ Approval, inspection, documents and acceptance procedure

Still defining the specification?

Begin with the form, intended use, quantity and destination if the detail is still developing. Identify the limits your process must meet. For repeat cooking or milling, use a defined trial and retain the approved sample reference. Confirm the final numerical specification before accepting the offer.

SEND YOUR RED LENTILS REQUIREMENTS



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YOUR NEXT RED-LENTILS PURCHASE

Your pulses. Your requirements.

Let's connect the details.

Share the whole, football or split form, specification, quantity, packing and destination. Our team will review your requirement and confirm the applicable supply and delivery scope.

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EXPLORE RED LENTILS SUPPLY

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and request a quotation.

