



COMMODITY JOURNAL / 01

WHEAT

From specification
to shipment.

Milling. Durum. Soft. Feed. High-protein.

THE COVER STORY

**The right grain.
The right quality.
A connected delivery
plan.**

03

SELECT YOUR WHEAT

Five types, matched to
the product you make.

04

READ THE QUALITY

Look beyond the protein
percentage.

06

CONNECT THE ROUTE

Align the grain contract
with delivery.

THE ZENITH ECLIPSE APPROACH

Better wheat buying begins with a better brief.

Every mill, processor and feed operation asks something different of its grain. Start with that requirement.



Zenith Eclipse handles bulk wheat enquiries for flour mills, food manufacturers, pasta and semolina processors, feed mills, importers and grain traders. We connect the intended application with the commercial and shipment requirements.

A useful offer identifies the wheat type, quality limits, quantity, packing, shipment window and destination. Origin and crop year are stated where applicable; availability is confirmed for the actual enquiry.

The aim is practical: give your purchasing, quality and logistics teams a shared basis for evaluating the lot and planning its arrival.

IN THIS EDITION

- 03** Select your wheat
- 04** Read the quality
- 05** Plan the format
- 06** Connect the route
- 07** Build the RFQ
- 08** Talk to our team

PRODUCT PORTFOLIO

Five buying routes. One essential grain.

Select by end use, then confirm the class, grade and measurable requirements.



01 Milling wheat

For bread and general-purpose flour programmes. Share the finished-flour target, expected tonnage and grain-quality limits. Agree the dough or baking tests needed for your process.

02 Durum wheat

For semolina, pasta and couscous. Discuss vitreous kernels, purity and the processor's colour, speck and performance requirements. Confirm the sample-approval procedure.

03 Soft wheat

For biscuit, cake, cracker and pastry flour. Identify the origin's wheat class and the desired flour behaviour, supported by a finished-product trial where required.

04 Feed wheat

For compound-feed production and livestock operations. State the animal species, nutritional analysis and applicable contaminant limits; inclusion and processing decisions belong to the feed formulator.

05 High-protein wheat

For flour blending and demanding bread applications. Define the protein basis and the intended improvement. Gluten and dough performance should be assessed alongside the percentage.

THE BUYER'S QUALITY GUIDE

Read beyond protein.

One number cannot describe a wheat lot. Read the results together, using agreed methods and reporting bases.



PARAMETER	WHAT THE BUYER SHOULD CHECK
Protein	Check the stated moisture basis and nitrogen conversion factor before comparing results. The same reporting basis is essential for a fair comparison.
Moisture	Record the measurement method and the contract ceiling. Consider the intended transport and storage conditions when agreeing the limit.
Test weight	Usually expressed as kilograms per hectolitre. Confirm the method and acceptance requirement rather than treating the grade name as a substitute.
Falling number	A test used to estimate alpha-amylase activity associated with sprouting. Agree the required range with the processor for the intended flour application.
Gluten & dough tests	Wet gluten and Gluten Index assess different attributes. Flour dough tests and product trials add information that a protein result cannot provide.
Durum performance	Vitreous-kernel assessment, semolina colour and processing tests can inform selection. Agree the sampling and evaluation method with the receiving mill.

Compare methods and bases before comparing percentages.

TECHNICAL READING [Canadian Grain Commission / Wheat methods and tests](#)

PACKING & RECEIVING

The right format starts at the receiving end.

Match the shipment to your unloading equipment, storage plan and production schedule.

01

VESSEL / TERMINAL

Bulk vessel parcels

Review the parcel size, discharge arrangements, intake rate and storage capacity before requesting a vessel shipment.

02

CONTAINER / HANDOFF

Suitable containers

Discuss whether loose grain in a suitable lined container or a bagged full-container load fits the origin and destination.

03

BAGS / WAREHOUSE

Bagged cargo

Enquire about 50 kg sacks or big bags where feasible. Confirm bag material, net weight, marks, labels and any pallet requirement.

Think from destination to origin.

Agree unloading equipment, storage capacity, lot identification, bag marks and cargo-condition checks before dispatch. For repeat purchases, include your monthly intake and preferred shipment rhythm.

A grain contract needs a delivery plan.

Connect cargo readiness, transport, documents and the receiving appointment.

OCEAN

ROAD

RAIL

MULTIMODAL

Zenith Eclipse coordinates ocean, road, rail and multimodal freight within an agreed service scope. For wheat enquiries, define the pickup point, ports or inland handoffs, packing format and final destination together.

01 Name the handover point

State the selected Incoterms® 2020 rule and named port or place. FCA can suit container handovers; maritime rules such as FOB, CFR and CIF require an appropriate sea-shipment arrangement.

02 Check the document list

Confirm the commercial invoice, weight or packing list, origin evidence and transport document. Agree quality and inspection records, and phytosanitary certification where required for the destination.

03 Align the milestones

Set the cargo-ready date, document deadlines and receiving requirements before confirming the booking.

PROCUREMENT WORKSHEET

Start the conversation. Send a sharper RFQ.

Bring the product, quality and delivery questions into one brief. Use this checklist for your next wheat enquiry.

YOUR WHEAT ENQUIRY / EIGHT DETAILS

- ☐ Wheat type, grade and finished-product application
- ☐ Quality limits, analytical basis and required test methods
- ☐ Quantity, shipment tolerance and repeat-order expectations
- ☐ Preferred origin or approved-origin list and crop-year requirements
- ☐ Bulk, container, sack or big-bag format
- ☐ Destination port or named inland delivery place
- ☐ Incoterms® 2020 rule and requested shipment window
- ☐ Sampling, inspection, certification and document requirements

Still defining the specification?

Send the intended use and preliminary volume first. Tell us which requirements are essential and which you can review. Before accepting an offer, align the description, quality schedule, packing and delivery scope.

[SEND YOUR WHEAT REQUIREMENTS](#)



ZENITH ECLIPSE
CO

YOUR NEXT WHEAT PURCHASE

Your grain.
Your requirements.

Let's connect
the details.

Share your wheat type, quantity, destination and shipment window. Our team will review the enquiry and confirm the applicable commercial scope.

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